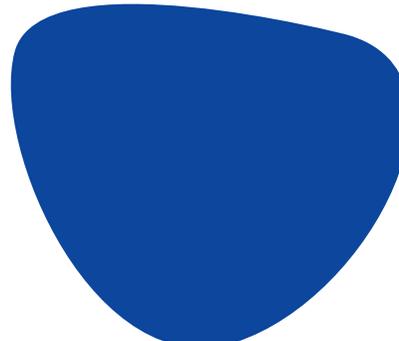




Why Acumatica is a Logical Next Step for Microsoft Dynamics Users

An e-guide by Intelligent Technologies, Inc.



You've used Microsoft Dynamics for many years, and it has served your company well for most of that time. But now it feels like something is missing...

Maybe you found it difficult to support your employees in their transition from working in the office to working at home. Or perhaps you've gone through business expansion and either skyrocketing licensing costs are squeezing your budget, or lacks the functionality to support your new endeavors. Whatever challenge you face, it's clear the time has come to look for a new solution.

While the idea of finding the right solution from a sea of choices can feel daunting, it's also an opportunity for you to improve operations, empower decision-making, and boost the bottom line.

How you ask?

Many Microsoft Dynamics users have been where you are today. They needed a modern solution to help them compete in unprecedented times. And after researching a variety of solutions, they all came to one conclusion: Acumatica cloud ERP is the right next step for them.

In this e- guide, we'll look at some ways Acumatica is helping:

- 1 Finance and Accounting
- 2 Reporting and Decision-Making
- 3 Operations

Then, we'll close with some stunning numbers Forrester Research uncovered when interviewing Acumatica users about the financial benefits they received after implementing the software.

Finance and Accounting

1

Eliminate manual double entries, reduce errors and save time.

2

Slash the time spent on check reconciliation from 35 hours to 2 hours.

3

Introduce a flexible payroll system with the functionality to handle seasonal workers and other complex schedules.

4

Improve traceability and tracking of commissions and royalties for easier audits.

Reporting and Decision-Making



1

Cut reporting time from 4 to 5 days down to 1 to 2 days.



2

Save 80% on the cost of preparing consolidated reports.



3

Put up-to-the-minute data in the hands of decision-makers with personalized dashboards and a mobile app.

Operations

- 1 Reduce complexity by streamlining the number of ERP-related programs employees must use (in one case, a former Dynamics user went from 14 tools to 4).
- 2 Respond to the need to support both virtual and hybrid work environments without sacrificing productivity, through simple, out-of-the-box conductivity on any device.
- 3 Prepare for the unthinkable with the faster disaster recovery offered by a web-based system and redundant backups.
- 4 Streamline operations with a centralized system, available to all users anywhere, anytime.
- 5 Improve record-keeping and save thousands of dollars with an affordable, fully integrated CRM (customer relationship management system).
- 6 Deliver self-service inventory access to both sales and customers, improving the sales team's productivity and boosting customer satisfaction.

Acumatica's Undeniable Effects on a Business' Bottom-Line

In 2020, Forrester Research group interviewed four Acumatica clients about the benefits they've seen since going live with the software. Below are some of the astounding results they uncovered.

1

15% increase in gross margin, resulting in gains of \$1.3 million.

2

50% reallocation of IT time, saving over \$600,000.

3

15% boost in sales volume, yielding nearly \$500,000 in additional income.

4

\$460,000 savings by avoiding legacy ERP license costs.

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5

10% improvement in digital marketing spend, yielding an additional \$360,000.

6

45% boost in operational efficiency, saving \$300,000 in labor costs.

7

ROI: 66%

8

Payback period: 16 months



With all the mind-boggling statistics you've seen in this short e- guide, the benefits of moving to a modern ERP are undeniable. Use them to build a winning argument that now is the time to replace your legacy ERP. Don't wait! Your business can't afford it.

**Ready for a closer
look at Acumatica?**

[Schedule your demo](#)